



www.invest-in-bavaria.com

Invest in
First in
Bavaria
Biotech



Bavaria's Life Sciences — We have it all

Bavaria leads the way

Driving Force for over a Decade

Due to its decisive and targeted support and promotion of the life sciences, Bavaria is Germany's leading biotech state and is among Europe's top life sciences clusters. Bavaria continues to be significantly ahead of all the other German States in terms of number and stage of maturity of companies in the core field of biotechnology (Ernst&Young, 2004). The presence of leading international pharmaceutical companies such as Amgen, Aventis, Baxter, Biogen-Idec, BMS, Fujisawa, GSK, Novartis, Roche, Sankyo, along with numerous service providers makes Bavaria's business environment for the life sciences industry dynamic and rich in customer, product and partnering opportunities.



First Rate Setting for Lab Space

Innovation and incubation centers tailored to the needs of biotech companies in Munich-Martinsried, Freising-Weihenstephan, Regensburg, Erlangen and Würzburg jump-start companies and foster rapid growth within the Bavarian biotech regions. In addition, attractive premises and facilities designed for R&D, marketing or production are available in close proximity to the innovation centers. Headquarters of the Max-Planck Society, the Fraunhofer Society, the German and European Patent Offices are in Munich and provides easy access for academia and industry.

Bavaria: Where Skills Come Together

Bavaria's scientists and technical assistants enjoy an exemplary level of training. Scientific and business opportunities, combined with Bavaria's renowned quality of life, attract researchers from all over Germany and beyond—a key advantage in recruitment. There is even a state initiated web-site to help companies in finding skilled technical staff.

www.ta-na-klar.de

Innovative Science in Bavaria's Bio-Clusters

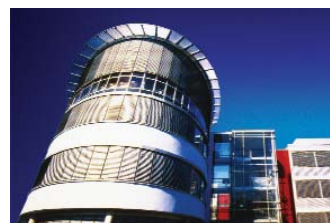
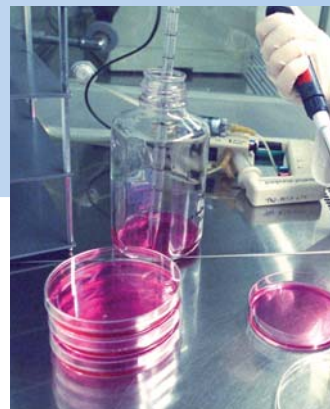
■ **Munich/Martinsried:**

Bavaria's capital provides a superb cluster of leading R&D centers such as Max-Planck-Institutes, the GSF-National Research Center for Environment and Health, and the Gene Center. Munich's top universities LMU and TUM along with its hospitals are additional key components of the area's scientific expertise. Munich's center for nanosciences, CeNS, puts a focus on nanobiotechnology. **Freising-Weihenstephan**, with its wealth of universities and State institutes offers a prime setting for agricultural and food biotechnology. www.bio-m.de

■ **Regensburg:**

The capital of the Upper Palatinate is Bavaria's center for fluorescent bioanalytics, sensory and applied biomedicine and provides an attractive setting in the BioPark linked with the city's University and University of Applied Sciences. www.bioregio-regensburg.de

■ **Franconia** is Germany's biomedical engineering capital: **Erlangen-Nuremberg**, with its outstanding expertise in medical technology, virology, and pharmaceutical research, **Würzburg** with a forum for inter-disciplinary research and **Bayreuth**, with emphasis on applied biochemistry and materials research. www.biomedtec-franken.de





Profit in Bavaria

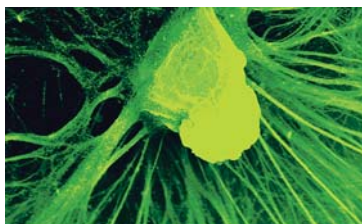
Strong Networks—Expert Partners

To help establish or expand your company, Bavaria has expert life science consulting organizations and networks for the regions of Munich (Bio^M AG), Franconia (BioMedTec Franken e.V.) and Regensburg (BioPark Regensburg GmbH) to offer personalized support and to connect newcomers to their extensive networks.

'Network Life Science' is Bavaria's comprehensive platform for up-to-date information and partnering opportunities for life science companies. Profiles of the biotech clusters, their companies, a calendar of events and a news ticker are all accessible online. www.lifescience-bavaria.de

Financial support for Investments

Munich is Germany's number one financial center with roughly 50 VC and Private Equity funds. Additional momentum is generated by the State fund "Bayern Kapital" as co-investor in innovative ventures. Lead investors can receive matching funds through Bayern-Kapital. www.fpmi.de, www.bayernkapital.de



Financial support for Growth R&D Grants and Subsidies

Substantial aid for R&D projects can be provided by State and Federal technology support programs and the Bavarian Research Foundation. Investments can also be eligible to receive subsidies or low-interest loans in certain areas of Bavaria. www.forschungstiftung.de, www.lfa.de

Connected to the World—Fast and Direct

Access anytime anywhere

Munich's international airport offers direct connections in over 60 countries to some 200 destinations including Boston, San Francisco, New York, Washington D.C., Toronto, Montréal, Tel Aviv, Tokyo, Hong Kong and Shanghai. All major European business centers are less than four hours away by plane, rail or road. Companies in Northern Bavaria have convenient access to airports in Nuremberg and Frankfurt as well.



Beautiful Bavaria



Discover Bavaria in all its variety:

The Alps and Franconian Jura, lakes and forests, castles, churches, and historical towns create a unique cultural landscape. Colorful and charming traditions go hand in hand with cosmopolitan flair.

Hospitality comes naturally to Bavarians—in a varied cuisine, traditional beer gardens, and, of course, the world-famous Oktoberfest.

A land of unlimited leisure activities, from skiing to impressive cultural events in museums, opera houses, and art galleries.



Live and work where other people take their vacation—in Bavaria!



Contact

**Bavarian Ministry of
Economic Affairs, Infrastructure,
Transport and Technology**

Dr. Markus Wittmann

Address

**Prinzregentenstrasse 28
D-80538 Munich**

Phone

+49 89/21 62-26 42

Fax

+49 89/21 62-28 03

E-mail

info@invest-in-bavaria.de

Internet

www.invest-in-bavaria.com

**Invest in Bavaria—a joint project between the
Bavarian Ministry of Economic Affairs, Infrastructure,
Transport and Technology and Bayern International**

Publisher: Bayern International GmbH, Print: Mediengruppe Universal, Munich